

Antony Young  
Liverpool, UK

Antony Young has more than 20 years experience in the IT Channel and has a good track record of creating and developing both Services and Product Sales Divisions. His core competencies are:

- Business creation, early stage development and strategy.
- Go-to-market /program development and implementation.
- Extensive experience of developing services and product sales campaigns through channels.
- Strong personal network within Distribution and Resellers in the UK and some other EMEA Countries.



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From 2001 to 2008 Antony was a member of the EMEA Executive Board at Bell Micro (formerly Open PSL) and ran the Services, Networking and Security Product Divisions. He started Consulting in 2008 and has engaged on long term projects for a number of leading IT Vendors and Distributors to develop their channel relationships and growth programmes.