



Eva Sachse

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Copenhagen, Denmark

Eva is the owner of Sachse Consulting that assists ISVs and VARs accelerating sales of their software solutions.

Eva is a business professional who brings more than 20 years of experience in the manufacturing, distribution and IT industry, working as a Logistics consultant and manager, Product manager and Marketing manager. Working internationally is a natural part of her working day, either being on location or having calls with people all over the world.

Eva's main competencies are:

- International experience working with Microsoft Dynamics, mainly Dynamics NAV.
- Strong network with the Microsoft Dynamics ISVs and VARs.
- Empowering channel partners to go vertical and collaborate/network with other partners to increase their efficiency/sales
- Discovering untapped opportunities, business development and project management.

In January 2011, she joined the TBK Consult worldwide network of management consultants supporting software companies with rapid globalization, and she was appointed manager of the TBK Microsoft Dynamics® Competency Center, specifically assisting Microsoft Dynamics ISVs and VARs.

From 1999 - 2010, she worked as a Product manager at Navision (later acquired by Microsoft) and as a Marketing and Product manager at Microsoft Dynamics NAV. At Microsoft Eva was instrumental in developing the "Certified for Microsoft Dynamics" program. Solutions that are Certified for Microsoft Dynamics are tested and proven to meet Microsoft's highest standards for partner solutions. From 1989 to 1999, she worked at various companies and held positions as logistics consultant, project manager and logistics manager. In 1994 and 1995 she lived in Hamburg, Germany, working as a sales consultant.

Eva has a Bachelor of Science in Mechanical Engineering and a Bachelor of Commerce in Business Economics, Logistics. From 2004-2005 she lived in Hamburg, Germany.

Eva speaks Danish, English, German, Swedish and Norwegian.