

Frank Meijer
Amsterdam, The Netherlands

Frank Meijer has been working in the international software and IT businesses since 1984. He started his career at IBM where he moved through various sales, marketing and sales management roles, ending up responsible for industrial software solutions – sales, delivery and support – in IBM Netherlands. After his stint in IBM, Frank worked for American software companies in the manufacturing/ERP market space, where he was responsible for post-sales service and support to the company's customers in EMEA (Europe, Middle East & Africa) and Asia/Pacific.



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Frank's core competencies are:

- Enterprise B2B business process software solutions, software maintenance and support and software engineering (bespoke development).
- International business development, including strategy definition, channel recruitment and development, sales and support.
- Extensive experience with a personal network across Europe and North America, but most notably in the fast growing economies of Asia.
- Team player and a team builder in complex international environments. Frank has built and managed a global team of 50 consultant, with 17 different nationalities, located across 12 cities around Europe and Asia, making him proficient in managing and growing successful organizations under a virtual model in a complex multi-culture environment.

Frank speaks Dutch (mother tongue), English (near native), German (fluent) and French (getting by).

Frank holds a Masters Degree in Industrial Design Engineering from the University of Technology, Delft, Netherlands